

# The Maintenance Excellence Institute

Worldwide Services – Measured Shop Level Results  
www.PRIDE-in-Maintenance.com

## MAXIMIZING THE VALUE OF YOUR COMPUTERIZED MAINTENANCE MANAGEMENT SYSTEM (CMMS)

### GAIN MAXIMUM VALUE FROM YOUR CURRENT OR FUTURE CMMS SYSTEM

#### Why you should attend this [TrueWorkShop](#):

The power from today's CMMS to improve maintenance processes is often limited after the actual purchase and installation. Almost *all* organizations can gain greater value from their existing CMMS. The effective use of CMMS can improve profit and customer-centered maintenance support to their entire operation. Many surveys show only about **30%** of CMMS functionality is actually being utilized.

The Maintenance Excellence Institute (TMEI) has helped hundreds of small, medium and large operations improve maintenance best practices. Our experience shows that with over 90% we discovered opportunities which could greatly improve use of existing CMMS functionality. We understand in-house maintenance operations and know how to manage contract maintenance providers. Both must achieve maximum craft productivity of a scarce resource - **craft labor**.

The primary purpose of this [TrueWorkShop](#) is to help you improve your existing CMMS regardless of the vendor. Whether you are using SAP, MAXIMO, or any of the many systems available, this workshop is universally applicable to all types of maintenance operations and all "*makes and models*" of CMMS systems.

This is an intensive 2-day [TrueWorkShop](#) to help you improve all six maintenance resources: People, Physical Assets, Technical Skill Resources, Parts/Materials, the Hidden Assets of Team work and Information Resources. Your active participation will bring you and your organization a true Return on Maintenance Investment (ROMI) gaining maximum value from this essential IT investment.

This offering is specifically tailored for manufacturing plant maintenance, pure facilities maintenance, and healthcare operations for improving the utilization of a CMMS in both the public and private sectors. The principles and techniques easily apply to fleet management operations. Results for your operation may be either a strategic, tactical and operational plan of action, or many "Do It Now" actions for improving your CMMS and other best practices.

*\* TMEI has helped with the installation and re-implementation of CMMS' however we do not sell nor endorse specific CMMS systems. It is our goal for you to get the best possible value from the CMMS you are planning to install or now have in place.*

#### **Pre-Workshop Work and Exercises:**

The first step is a pre-workshop exercise where all participants are asked to:

- a) Conduct a self-assessment of your existing CMMS with [The CMMS Benchmarking System](#) in easy to use Excel format. This exercise allows you to rank your current installation and identify specific improvement needs.
- b) Optional: Conduct a self-assessment of current maintenance practices prior to the actual workshop start date. Our [Scoreboard for Maintenance Excellence](#) is provided in easy to use Excel format and allows you to define where you are with your current maintenance practices.

During the workshop, we will review your current challenges with CMMS and with existing maintenance practices. We will help you define how to improve use of your CMMS and to achieve measurable improvements within maintenance.

### Even in Good Economic Times Maintenance is Forever!

6809 Foxfire Place, Suite 100 • Raleigh, NC 27615      2625 East Beach Drive • Oak Island, NC 28465  
Office: 919-270-1173    Direct Cell: 919-280-1253    Web: [www.PRIDE-in-Maintenance.com/](http://www.PRIDE-in-Maintenance.com/)    Skype: pridenwork

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## Who Should Attend?

This workshop is a valuable professional development opportunity for a wide range of individuals involved with maintenance. While focused on improving an existing CMMS, it will be extremely useful anyone who is either upgrading or implementing a CMMS for the first time. You will find this workshop extremely valuable and most helpful if you are:

- Managing contract maintenance operations, this workshop will help you integrate contractor work into CMMS in order to gain maximum value from expensive contract labor resources.
- An Information Technology staff member, serving as systems administrators
- Maintenance Managers
- Maintenance Supervisors,
- Storeroom Supervisors
- Planners

## Work Shop Deliverables and Topics

Active participation will prepare you to effectively apply what you learn or to help reinforce your needs to Top Leaders. This workshop will lead you to improving best practices, craft productivity and continuous reliability improvement via better use of a CMMS. Workshop topics that will include:

### Day One:

- Introductions and Workshop Objectives
- CMMS: A Maintenance Business System for Profit and Customer-Centered Results
- How to Improve Operations Culture & PRIDE-in-Maintenance for CMMS Acceptance
- Return on CMMS Investment: Show Me the Money and Improved Customer Service!
- CMMS Success Stories and Case Studies
- **Practical Exercise:** *Review of Participant's CMMS Benchmarking System Results*
- Improving Existing CMMS Databases
  - ✓ Physical Assets
  - ✓ MRO Parts/Material
  - ✓ PM/PdM Procedures
  - ✓ Standard Job Plans and Others
- **Practical Exercise:** *Review Scoreboard Results and Define Priority of Best Practice Needs*
- Understanding the Key Maintenance Best Practices Needed and That Effective CMMS Must Support
  - ✓ Storeroom & MRO Materials Management, Planning, Estimating & Scheduling, Work Management, PM & PdM
  - ✓ RCM & Continuous Reliability Improvement

### Day Two:

- **Practical Exercise:** *Review Prioritized Best Practice Needs of Participants*
- How CMMS Can Improve:
  - ✓ Work Management and Control
  - ✓ Planning and Scheduling
  - ✓ Inventory and MRO Materials Management
  - ✓ Budget and Cost Control
  - ✓ Preventive/Predictive Maintenance and Reliability
- Working Smarter so CMMS Works for You
- CMMS Functionality Evaluation: Determining the Things Your CMMS Needs to Do
- **Practical Exercise:** *Developing a Plan of Action to Increase Value of Your CMMS*
- Achieving and Validating Results with Your Maintenance Excellence Index
- Continuous Reliability Improvement: Going Well Beyond TPM and RCM to Improve All Six Maintenance Resources
- Workshop Summary & Presentation of Attendee Plan of Actions to Improve CMMS within their organizations

If results from this TrueWorkShop do not provide at least a 10 to 1 Return on Investment, to cover your time and training costs, you will receive a complete refund.

*Ralph W. Peters*

Founder-President-Coach for TMEI

## Your Instructors and Coaching Team



**Ralph W. (Pete) Peters** the Founder/President of The Maintenance Excellence Institute is your primary instructor. His experience of over 40 years has included being a manufacturing plant manager at two sites; director of facilities management. He has had extensive maintenance experience within the US Army beginning in Vietnam (1970) and with the US Army Corps of Engineers building what is now called, the National Highway.

He consults and provides maintenance best practice training in over 20 countries, written maintenance chapters in four books as well as a book on [Maximizing the Value of Your CMMS](#). In 2006, he wrote and published [Maintenance Benchmarking & Best Practices](#) for McGraw-Hill's professional book division.

Pete's positive approach and his experience from consulting, allows him to be an excellent coach for today's top leaders, maintenance leaders and craft leaders. His worldwide **PRIDE in Maintenance** initiative will be highlighted in his next book with key topics from this universal book included in all of his worldwide [TrueWorkShops](#).



**Robert E. "Bob" Gaskins**, Vice President of TMEI and President of The Vision Team, (his own company), supports all TMEI events. **The Vision Team** specializes in motivational instruction and results-based facilitation for applying today's best business practices.

Bob has over 40+ years of manufacturing and maintenance experience and always brings a "magic touch" and down home humor to each TMEI event. His real world experiences as a sales engineer for technical equipment adds great value as does the true case studies on the need for maintenance excellence for new equipment installations. He supports our Maintenance Excellence Services area with on-site consulting.

Bob is also directly responsible for public training events in the USA, Alliance Team Member support and other key areas within TMEI.

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## Why Training for Maintenance Excellence?

We will give you the firepower and knowledge needed to reinforce your current maintenance needs to the Top Leaders in your organization. We will help you be "the maintenance messenger" to get action from Top Leaders.

We can personally help you make a difference in the total operations success of your organization after you attend this event! Top Leaders must clearly understand your needs and the consequences of gambling with maintenance costs.

Successful implementation of today's best practices requires changes in philosophies, attitudes and the application of technical knowledge.

Our Training for Maintenance Excellence Service is a very essential element of our approach to providing both [Maintenance Excellence Services](#) and [Operational Services](#). We recognize the importance of maintenance during the pursuit of world-class status.

The [Training for Maintenance Excellence](#) suite of offerings focuses on creating awareness and the internal understanding that maintenance must be managed and led with a profit & customer-centered approach.

Training from MEI can provide a measurable return on investment to justify your training dollars.

**The TrueWorkShop is *Definitely Not* Over When It's Over!**

**We Personally Guarantee this TrueWorkShop for at Least a 10 to 1 Return on Your Training Investment!**

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## Training is Not Over When it's Over!



Your company will benefit most if you attend as part of a 2-4 person company team. Your team will work together *and* return to your organization with new knowledge; team support for your new plans for reliability and maintenance excellence. We invite [Top Leaders](#), [Maintenance Leaders](#), and [Craft Leaders](#) to come as a team. If you come alone, you will work with others in a similar type maintenance operation for the team exercises.

**Yogi Berra once said, "It ain't over until it's over!"** Your session is [definitely not over when it's over!](#) Following completion of this [TrueWorkShop](#) a personalized follow-up will be scheduled for each attending participant and organization.

We want to help you implement the plan of action you develop as part of the workshop. Successful implementation is your key to results. **We want to help you make that happen!**

## Gain an Understanding of the True Value of Maintenance:

Regardless of the type of operation, Top Leaders must understand the "true value of maintenance."

Maintenance Leaders must develop and nurture an organizational culture that clearly supports long-term continuous maintenance improvement.

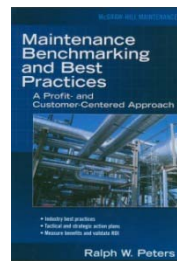
[Training for Maintenance Excellence](#) supports our belief in the basics and building upon basic best practices as the foundation for advanced maintenance practices that achieve reliability and maintenance excellence.

## Take An Important First Step:

This training process is for both the public and private sectors and will help you provide an important first step toward improving your CMMS and your overall craft productivity.

Remember, we guarantee this [TrueWorkShop](#) will help provide you with the important steps to improve the maintenance process and the business side of maintenance in your operation.

## Extensive References to Take Home:



TMEI provides more electronic references than any other course now being offered in the world. This workshop is based on Pete's book from McGraw-Hill's professional division: [Maintenance Benchmarking and Best Practices: A Profit and Service-Centered-Approach](#).

Each attendee will receive an e-book copy of this book plus many, many more valuable references on CD. The electronic version is included to allow easy application and duplication of all materials in this book.

As attendees of this event, you receive rights for using and applying the [Scoreboard for Maintenance Excellence](#) to your operation for self-assessments. It has 27 best practice categories and over 300 best practice items. Also by using [The CMMS Benchmarking System](#), you will be able to continuously monitor your results from improving your current CMMS by applying what you will learn.

All PowerPoint's used and "The Mother of All Maintenance and MRO Materials Management Glossary" are included.



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## TRAINING INVESTMENT:

*Your Investment of \$660 per person for a 2-Day Session is the World's Best Educational Value!! In Fact, register 3 and the 4th person attends for FREE!  
That is a 25% savings for a Team of 4.*

### Investment:

Training is an investment and *all* of TMEI's **TrueWorkShops** are today's best value. They are results-oriented and focus on implementation.

For a 2-day session your investment is \$660 per person, but pay for 3 and send a 4th person **FREE**. That is an immediate and a direct savings of 25%.

**Workshop schedule is from 8:00 AM to 4:00 PM each day. All lunches and reference materials are included. Dress is casual.**

- a) **Provide a purchase order number:** We will send an electronic invoice to your organization\*
- b) **Send checks payable to:** The Maintenance Excellence Institute  
6809 Foxfire Place, Suite 100 ♦ Raleigh, NC 27615
- c) **Purchase online:** Visit [www.PRIDE-in-Maintenance.com](http://www.PRIDE-in-Maintenance.com). We accept Visa, MasterCard and American Express
- d) **Direct Bank Deposit:** Contact Bob Gaskins at 919-841-0705 for direct wire transfer information of your payment\*

*\*Please call Bob Gaskins at 919-841-0705 with the names of your attendees for certificates, or if you need any assistance.*

**For Dates and Locations Please Download Our [TrueWorkShop Schedule](#)**

## In-House Opportunities with No Boundaries!

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**We Can Help You Plan This Program at Your Site as a Customized In-House Event No Matter Where You are Located. For More Information Please Contact:**

**Bob Gaskins**  
919-841-0705 ♦ E-Mail: [Bob@PRIDE-in-Maintenance.com](mailto:Bob@PRIDE-in-Maintenance.com)

**Ralph "Pete" Peters**  
919-280-1253 ♦ E-Mail: [Pete@PRIDE-in-Maintenance.com](mailto:Pete@PRIDE-in-Maintenance.com)